



Industry: Mobile Phone Accessories
Prior Solution: QuickBooks
Solution: Business Central Essentials

The iLead Mobile Story

iLead Mobile Ltd are a trading company of Fifo UK Ltd. “Our business had outgrown our previous solution and was becoming very slow and unresponsive. Extracting data was quite a cumbersome task. There were aspects that we liked from the old system but nothing that could not be replicated or improved with Microsoft Dynamics 365 Business Central”

“D365 Experts really do care about supporting the customer and we would highly recommend them”

Why you chose D365 Experts?

“We were sold after watching a D365 Experts webinar, which was a very clear demonstration of the product and functionality. Both were explained extremely well and any queries we had were answered immediately and with any that were not readily available D365 Experts followed up shortly after”

Why choose Dynamics 365 Business Central as the solution for you?

“We decided to purchase Microsoft Dynamics 365 Business Central for a number of reasons. Primarily after the product demonstration we felt that this was the best option for us. From the functionality, the relative ease of use, compared to other systems along with the customisation. Another great feature is the connectivity between Power BI and Office 365 which enables you to seamlessly perform various tasks. We were already using Office 365 and OneDrive from Microsoft, so it made sense to choose Dynamics Business Central” comments Cameron Walker – Operations Director

How was the Implementation Process?

“We opted for the DIY implementation, which was fairly straightforward and any issues encountered were resolved speedily with the help from D365 Experts. The support was excellent, and I can only imagine that having the implementation carried out by D365 Experts would have been fantastic”

“The software has been live for a few days and already can see a positive impact across the organisation”

How have you found the support from D365 Experts?

“Unparalleled – In the past I’ve found support systems to be quite robotic and uninformative. D365 Experts have provided support that keeps you in the loop at all times. I’ve received ongoing updates on cases, apologies for delays in resolutions and much more. It’s great to be informed and not have to continually chase”

“I would highly recommend D365 Experts and honesty can’t fault them. Communication is great, solution is great and the product is fantastic”

“A special mention to Phil Draper who has been exceptionally helpful, even before being a customer – Fantastic customer service”